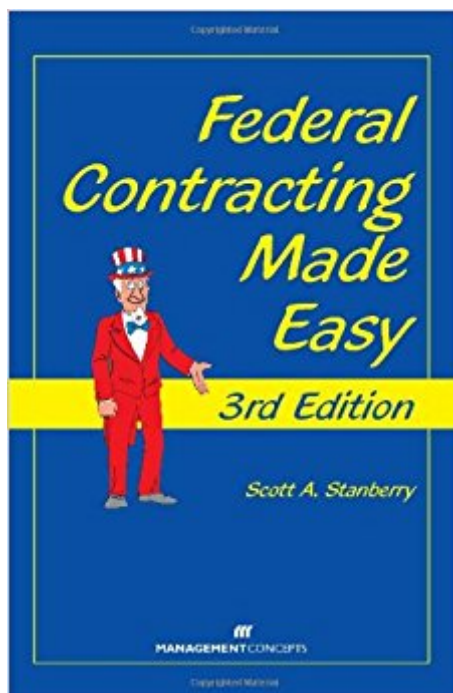


The book was found

Federal Contracting Made Easy, 3rd Edition



Synopsis

Succeed in the Federal Government Marketplace Today! Learn how to break into and succeed in the federal government marketplace with this comprehensive guide outlining everything you need to know about federal contracting. *Federal Contracting Made Easy, 3rd Edition*, is an all-in-one source designed to give you a full understanding of how the federal government acquires supplies and services. This practical handbook provides references to contracting regulations, size standards, contracting activities, federal publications and forms, subcontracting opportunities, and much more! This fully updated, step-by-step guide will help you:

- Understand how the government issues procurement opportunities
- Navigate the red tape to speed your way to a successful contract
- Decode confusing rules
- Get to know the key players
- Learn the various types of contracts
- Overcome contracting obstacles

Federal Contracting Made Easy, 3rd Edition, will guide you through the inevitable challenges of federal contracting. Use the most current resource available for your organization today!

Book Information

Paperback: 376 pages

Publisher: Management Concepts; 3 edition (October 2, 2008)

Language: English

ISBN-10: 1567262317

ISBN-13: 978-1567262315

Product Dimensions: 0.8 x 6 x 8.8 inches

Shipping Weight: 1 pounds

Average Customer Review: 4.2 out of 5 stars 18 customer reviews

Best Sellers Rank: #776,758 in Books (See Top 100 in Books) #13 in [Books > Law >](#)

[Administrative Law > Public Contract](#) #5573 in [Books > Textbooks > Reference](#) #7902

in [Books > Textbooks > Law](#)

Customer Reviews

I have read and re-read [this] book and find it to be a treasure trove of information on the 'how to' of federal contracting very well done! It has a place of pride on my desk as a reference. --Michael Thompson, Configuration Management Supervisor, Computer Sciences Corporation I have spent more than a dozen years working in the federal contracting industry, and Stanberry has penned the only book on government contracting that has earned a permanent place in my reference library my well-thumbed and annotated copy is on my desk, right next to my computer. --Michelle L. Hutchens,

ProCom: A Proposal Communication Company I have read and re-read [this] book and find it to be a treasure trove of information on the 'how to' of federal contracting very well done! It has a place of pride on my desk as a reference. --Michael Thompson, Configuration Management Supervisor, Computer Sciences Corporation

Scott Stanberry, CPA, has more than a decade of experience working in government contracting. In his practice he has helped all types of companies land profitable contracts. In doing so, he has developed and perfected a method for getting noticed, winning the job, and managing the contract from beginning to end.

This review is updated for the 3rd Edition. I've read many books on government contracting. I think this is the best primer on the market for small business owners and managers. Chapters are well-organized and the writing is succinct. The graphics are useful, including government forms, rate calculations, sample cost formulas, and more. The bid formula example for a small disadvantaged business and the progress payment schedule are just 2 of many excellent and easy-to-understand graphics. The author, Scott Stanberry, is well-known in the field because of his successes in helping businesses to get established as government contractors. His book, now in its 3rd edition, has been the favorite beginning book for small business owners for several years. Federal contracting has grown steadily for many years now for various reasons. Even though the government is now bringing a lot of this work in-house instead of continuing to outsource it, most economists expect the sector to remain a large part of the national economy. Since the scope of federal procurement is so large, it makes sense for many businesses to evaluate the potential benefits of becoming vendors to the federal government.

Exactly as described and shipped quickly.

This book truly saved my butt. Many of the questions asked in my class, was answered in this book. I know for a fact I would not have gotten an "A" in this very difficult course, if it were not for this single book.

This is a great source for understanding what involves in government contract. This does not necessary the perfect guide, but enough to comprehend the process. This is a great book if you want to see the blue prints of government contract process. The deeper knowledge and skills may

require, but this will set you with the base to build on.

As a contracting official with the feds, I have found that this is a super resource for someone who wants to or is already dealing with the Federal Gov't in the contracting arena. You can't go wrong with this book. Keep it handy, you will not regret having it on your desktop.

Delivered as promised. Nice book

Federal Contracting Made Easy is an extremely simple book to read and great to hit the ground running for a government contract specialist

Great resource to add to your library.

[Download to continue reading...](#)

Federal Contracting Made Easy, 3rd Edition Getting Started in Federal Contracting: A Guide Through the Federal Procurement Maze, Fifth Edition Federal Contracting Made Easy, Fourth Edition Federal Contracting Made Easy, Second Edition Federal Contracting Made Easy Ten Steps to a Federal Job: Navigating the Federal Job System, Writing Federal Resumes, KSAs and Cover Letters with a Mission Federal Contracting Answer Book, Second Edition Easy European Cookbook Box Set: Easy English Cookbook, Easy Greek Cookbook, Easy French Cookbook, Easy Irish Cookbook, Easy German Cookbook, Easy Portuguese ... Portuguese Recipes, Irish Recipes 1) Easy Asian Cookbook Box Set: Easy Korean Cookbook, Easy Filipino Cookbook, Easy Thai Cookbook, Easy Indonesian Cookbook, Easy Vietnamese Cookbook (Korean ... Recipes, Asian Recipes, Asian Cookbook 1) Federal Resume Guidebook 6th Ed.: Writing the Successful Outline Format Federal Resume The Federal Courts and The Federal System (University Casebook Series) Iowa Rules of Court Federal 2013 (Iowa Rules of Court. State and Federal) WPA Guide to Florida : The Federal Writers' Project Guide to 1930s Florida, Written and Compiled by the Federal Writers' Project of the Works Progress Administration for the State of Florida Theory Made Easy for Kids, Level 1 (Made Easy (Alfred)) The Music of Eagles Made Easy for Guitar: Includes Their Greatest Hits (The Music of... Made Easy for Guitar Series) Mosaics Made Easy (Crafts Made Easy) Theory Made Easy for Kids, Level 2 (Made Easy (Alfred)) Pantry Stuffers Rehydration Calculations Made Easy: U.S. Measurements / Pantry Stuffers Rehydration Calculations Made Easy: Metric Measurements 21 Famous Portuguese Dessert Recipes -Made Quick and Easy- Portuguese food - Portuguese cuisine- Portuguese Recipes: World Famous Recipes Made Quick and Easy Health

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)